

Message Text

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P 230144Z APR 76

FM SECSTATE WASHDC

TO AMEMBASSY LIBREVILLE PRIORITY

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E.O. 11652: N/A

TAGS: BE'C, GB

SUBJECT:VISIT BY BROWN & ROOT EXECUTIVES

REF: (A) STATE 91444; (B) LIBREVILLE 717; (C) LIBREVILLE
674

1. BROWN " ROOT MANAGER INTERNATIONAL SALES, EDWARD P.
O'SULLIVAN, AND CHIEF ESTIMATOR (VICE PRESIDENT) S. W.
KIETH, WILL ARRIVE LIBREVILLE 5:00 A.M. APRIL 28 ON UTA
FLT. 3,1. DEPARTURE IS VIA UTA 306 1:30 A.M. MAY 1.
THEY PLAN TO VISIT SANTA CLARA PO T SITE TO DEVELOP
ESTIMATES FOR COST OF BUILDING THAT FACILITY. THEY ARE
ALSO INTERSTED IN GRAND POUBARA, PORT GENTIL, ROADS
MENTIONED REFS B AND C, TRANSGA00N THIRD AND FOURTH
SECTIONS, OTER PROJECT POSSIBILITIES.

2. O'SULLIVAN ANXIOUS MEET WITH PRESIDENT BONGO, RAWIRI,
NTOUTO;ME, DAMAS, MBOUY-BO'TZIT, TSIBAH AS WELL AS ANY
ADDITIONAL GOG OFFICIALS EMBASSY MAY RECOMMEND.

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3. O'SULLIVAN AND KIETH AVE BEEN TRYIHG FOR SEVERAL

WEEKS OBTAIN LIBREVILLE HOTEL RESERVATIONS, BUT WITHOUT SUCCESS. THEY WOULD GREATLY APPRECIATE EMBASSY

ASSISTANCE LOCATING ACCOMMODATIONS FOR APRIL 28-MAY EMBASSY MAY WISH CONTACT CITIBANK OFFICIAL STOLEN WHO

ALSO WORKING ON ACCOMMODATIONS.

4. SUBJECT TRAVELERS WOULD ALSO LIKE TO HIRE INTERPRETERS AND RENT CAR (PREFERABLY A FOUR-WHEEL-DRIVE VEHICLE CAPABLE OF GETTING THEM TO SANTA CLARA PORT SITE) WITH DRIVER. EMBASSY ASSISTANCE THESE MATTERS WOULD ALSO BE APPRECIATED.

5. FYI: DEPARTMENT RECOGNIZES THAT B AND R REQUESTS COME AT DIFFICULT TIME FOR EMBASSY. HOWEVER, VERY STRONG B AND R INTEREST GABON PROJECTS (PARTICULARLY SANTA CLARA), CRITICAL COMPETITION FACTORS AND RIGID

B AND R SCHEDULES PRECLUDE DEFERRAL. COMPANY CURRENTLY PLANS TO GO ALL OUT FOR SANTA CLARA PORT CONSTRUCTION.

6. O'SULLIVAN HAS JUST COME FROM DETAILED DISCUSSIONS WITH SOROS ASSOCIATES TO DEVELOP BACKGROUND FOR ON-SITE ESTIMATES OF CONSTRUCTION TIMETABLE AND COSTS TO BE USED IN FORTHCOMING TALKS WITH GOG OFFICIALS. HE HAS ALSO MET WITH HORSELEY OF LEON TEMPLESMANN AND SONS. O'SULLIVAN ADVISED COMMERCE EMPHATICALLY THAT BROWN AND ROOT WANTS NO, REPEAT NO, RELATIONSHIP OR IDENTITY WITH TEMPLESMANN FIRM. END FYI.
KISSINGER

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